# SIA FLAMES GROUP

**Annual Report** 

for 2011

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# Information on the Company

Name of the company SIA Flames group

Legal status Limited Liability Company

Number, place and date of registration 40103248897, Riga, 16 September 2009

Legal address Kr. Barona iela 88, Rīga, LV-1001
Postal address Kr. Barona iela 88, Rīga, LV-1001

Head Svjatoslavs Belozjerovs

Members of the Board and their positions Svjatoslavs Belozjerovs, Chairman of the Board

Reporting year 01.01.2011 – 31.12.2011

Auditors KPMG Baltics SIA

Vesetas iela 7 Riga, LV-1013 License No 55

Assets	Note	2011	2010 unaudited (restated)
	Note	LVL	LVL
Net sales	2	1 182 731	1 473 201
Cost of goods sold	3	(1 145 584)	(1 498 841)
Gross profit / (loss)		37 147	(25 640)
Selling expenses	4	(17 407)	-
Administrative expenses	5.	(8 247)	(7 549)
Other operating income	6	3 591	53 276
Other operating expenses	7	(14 088)	(9 744)
Profit before tax		996	10 343
Corporate income tax for the reporting year	8	(2 182)	(131)
Deferred tax	18	(2 912)	-
Current year's profit / (loss)		(4 098)	10 212

Svjatoslavs Belozjerovs Chairman of the Board

# Balance Sheet as at 31 December 2011

2010
unaudited
(restated)
LVL LVL
72 -
72 -
87 -
87 -
59 -
12 /
52 -
52 -
38 204 014
07 287
09 59 995
54 264 296
68 23 003
74 287 299
33 287 299
V 100 100 100 100 100 100 100 100 100 10

The accompanying notes on pages 10 to 20 form an integral part of these financial statements.

Liabilities			2010 unaudited
	Note	2011 LVL	(restated) LVL
Shareholders' equity			
Share capital	14	2 000	2 000
Retained earnings:	15		
retained earnings carried forward from previous years		(4 377)	(14 589)
profit of the reporting period		(4 098)	10 212
Total equity		(6 475)	(2 377)
Long term liabilities	<del>-</del>	162 742	1318 9261
Other long term liabilities	18	2 912	20.236
Total long term liabilities	<del>-</del>	2 912	1.
Short term liabilities			
Accounts payable to suppliers and contractors	16	97 633	250 755
Taxes and social contributions	17	3 559	178
Other liabilities	19	133	166
Accrued liabilities	20	60 471	38 577
Total short term liabilities	- N	161 796	289 676
Total liabilities	<del>-</del>	164 708	289 676
Total liabilities	13 -	158 233	287 299

Svjatoslavs Belozjerovs Chairman of the Board

Note	2011 LVL	2010 unaudited (restated) LVL
Cash flows from operating activities		
1. Profit or loss before taxes	996	10 343
Adjustments for:		
depreciation;	3 485	(12.5897
2. Profit or loss before adjustments for the effect of changes to current assets and short term liabilities	4 481	10 343
Adjustments for:		
(increase)/decrease of receivables;	162 742	(216 926)
(increase)/decrease of stock;	(1 252)	20 230
increase/(decrease) of accounts payable to suppliers, contractors and other creditors	(130 062)	206 887
Net cash flows from operating activities	35 909	20 534
Cash flows from investing activities		
Purchase of fixed and intangible assets	(23 144)	-
Net cash flows from investing activities	(23 144)	(A (B))
Net increase in cash and cash equivalents	12 765	20 534
Cash and cash equivalents at the beginning of the period	23 003	2 469
Cash and cash equivalents at the end of the period . 13	35 768	23 003

Svjatoslavs Belozjerovs Chairman of the Board

Note	Share capital LVL	Retained earnings/(accu mulated loss) carried forward from previous years LVL	Retained earnings / (uncovered loss) of the reporting year LVL	Total equity LVL
31.12.2009.				
(unaudited)	2 000	ing to the turnove	(14 589)	(12 589)
Loss of 2009 transferred to retained earnings of previous years	o lie mareel n	(14 589)	14 589	hectores on me
Profit of the reporting year (restated)*	el in accombanc <del>e</del>	with the following	10 212	10 212
31.12.2010.				P
(unaudited)	2 000	(14 589)	10 212	(2 377)
Profit of 2010 transferred to accumulated loss of		e of prodensel.		
previous years 15		10 212	(10 212)	identian rown if
Uncovered loss for the year	ned else the da	e of the balance sh	(4 098)	(4 098)
31.12.2011.	2 000	(4 377)	(4 098)	(6 475)

Svjatoslavs Belozjerovs Chairman of the Board

<sup>\*</sup> Previously reported loss of LVL 4 880 and shareholder's equity as at 31 December 2010 was negative and amounted to LVL 17 469. As a result of changes profit has increased by LVL 15 092 (Note 1).

### (1) Summary of significant accounting principles

#### Information on the Company's activities

The primary activities of SIA Flames group is provision of telecommunication services.

### Basis of preparation

The financial statements have been prepared in accordance with the law "On Accounting" and the "Annual Reports Law".

The profit and loss statement was prepared according to the turnover costing method. The cash flow statement was prepared according to the indirect method. The financial statements are prepared on the historical cost basis.

### Accounting principles

The financial statements were prepared in accordance with the following policies:

- a) Going concern assumption that the Company will continue as a going concern
- b) Consistent valuation principles with those used in the prior year.
- c) Items were valued in accordance with the principle of prudence:
  - the financial statements reflect only the profit generated to the date of the balance sheet;
  - all incurred liabilities and current or prior year losses have been taken into consideration even if discovered within the period after the date of the balance sheet and preparation of the financial statements; and,
  - all amounts of impairment and depreciation have been taken into consideration irrespective of whether the financial result was a loss or profit.
- d) Income and expenses incurred during the reporting year have been taken into consideration irrespective of the payment date or date when the invoice was issued or received. Expenses were matched with revenue for the reporting period.
- e) Assets and liabilities have been valued separately.
- f) The opening balance agrees with the prior year closing balance, except for the adjustment in comparables as described in *Adjustments of prior periods* and *Reclassifications*.
- g) All material items, which would influence the decision-making process of users of the financial statements, have been recognised and insignificant items have been combined and their details disclosed in the notes.
- h) Business transactions are recorded taking into account their economic contents and substance, not the legal form.

### Adjustments of prior periods

As a result of a cut-off adjustment of income, accrued income of LVL 59 995 was recognized as at 31 December 2010 and turnover of 2010 was increased by LVL 59 995.

As a result of the cut-off adjustment of income, accrued liabilities of LVL 38 577 were recognized as at 31 December 2010 and cost of sales of 2010 was increased by LVL 38 577.

Doubtful debt allowances were recognized in the amount of LVL 4 479.

Currency gap of liabilities was adjusted by LVL 1 685 and currency gap in the other liabilities was adjusted by LVL 31.

Therefore the result of the reporting period 1 January 2010 to 31 December 2010 was a profit of LVL 10 212.

As a result of changes the following items of the Balance Sheet were adjusted as at 31 December 2010 and items of the Profit or Loss Statement for the period as of 1 January 2010 to 31 December 2010 (unaudited data).

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	31.12.2010. Carrying amount (as previously reported)	Adjustment	31.12.2010. Carrying amount (adjusted)
	LVL	LVL	LVL
Accrued income	That should record would - Se	59 995	59 995
Receivables	208 493	(4 479)	204 014
Assets	208 943	55 516	264 009
	31.12.2010.		
	Carrying amount		31.12.2010.
	(as previously		Carrying amount
	reported)	Adjustment	(adjusted)
	LVL	LVL	LVL
Shareholders' equity	(17 469)	15 092	(2 377)
Liabilities	249 070	1 685	250 755
Other liabilities	135	31	166
Taxes and social contributions	47	131	178
Accrued liabilities	_ <u></u>	38 577	38 577
Liabilities	231 783	55 516	287 299
	01.09.2010 -		
	31.12.2010		01.09.2010-
	(as previously	4	31.12.2010
CHESTIAN ALTERNATION OF THE REAL PROPERTY CAN	reported)	Adjustment	(adjusted)
	LVL	LVL	LVL
Net sales	1 413 206	59 995	1 473 201
Cost of goods sold	(1 460 264)	(38 577)	(1 498 841)
Other operating expenses	(3 549)	(6 195)	(9 744)
Corporate income tax	-	(131)	(131)
Profit for the year	(4 880)	(15 092)	10 212

#### Related parties

Related parties represent both legal entities and private individuals related to the company in accordance with the following rules.

- a) A person or a close member of that person's family is related to a reporting entity if that person: has control or joint control over the reporting entity;
- ii. has significant influence over the reporting entity; or
- iii. is a member of the key management personnel of the reporting entity or of a parent of the reporting
- b) An entity is related to a reporting entity if any of the following conditions applies:
- The entity and the reporting entity are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
- ii. One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
- iii. Both entities are joint ventures of the same third party.
- iv. One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
- v. The entity is a post-employment benefit plan for the benefit of employees of either the reporting entity or an entity related to the reporting entity. If the reporting entity is itself such a plan, the sponsoring employers are also related to the reporting entity.
- vi. The entity is controlled, or jointly controlled by a person identified in (a).
- vii. A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

Related party transaction - A transfer of resources, services of obligations between a reporting entity and a related party, regardless of whether a price is charged.

#### Financial instruments and financial risks

Financial instrument is an agreement that simultaneously results in financial assets of one party and financial liabilities or equity securities of the other party.

The key financial instruments held by the Company are financial assets such as trade receivables and other receivables and financial liabilities, accounts payable to suppliers and contractors and other creditors arising directly from its business activities.

Financial risks connected with the Company's financial instruments, financial risk management

Key financial risks related to the Company's financial instruments are:

- Currency risk risk that the Company may suffer unexpected losses arising from fluctuations in the foreign exchange rates;
  - The currency risk arises from sales, purchases and other monetary assets and liabilities denominated in USD.
- Liquidity risk risk that the Company will not be able to meet its financial liabilities in due time.

Management has implemented the following procedures to control key (or significant) risks.

#### Currency risk

For the purposes of currency risk management, the Company's management performs regular oversight to ensure that the currency structure of assets and liabilities is matched.

Fair value of financial assets and liabilities

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. If according to management, the fair value of an asset or liability is significantly different from the book value, fair value disclosures are made in the notes to the financial statements.

Changes in the fair value of financial instruments are reflected in the profit and loss statement except for the following cases:

- the financial instrument is used in a hedge relationship and the Company's hedge accounting policy
  foresees that all (or part of) changes to the value of the instrument are not charged to the profit and loss
  statement:
- changes to the value of the instrument depend on changes in market rates applicable to the Company's long-term investments in foreign operations.

In both cases above, changes in the fair value of the financial instrument are reflected in the balance sheet item Financial instrument revaluation reserve.

#### Reporting period

The reporting period is the 12 months from 1 January 2011 to 31 December 2011.

#### Currency unit and revaluation of foreign currency

All amounts in these financial statements are expressed in the Latvian national currency – lats (LVL).

Foreign currency transactions are translated into Latvian lats applying the official exchange rate established by the Bank of Latvia at the transaction date.

All monetary asset and liability items were revalued to lats according to the exchange rate of the Bank of Latvia on the last day of the reporting year. Non-monetary items of assets and liabilities, and foreign exchange transactions are revalued to lats in accordance with the exchange rate set by the Bank of Latvia on the transaction date.

	31.12.2011.	31.12.2010.
EUR	0.7028	0.7028
LISD	0.5440	0.5350

Profit or loss arising from the fluctuations in the exchange rate on assets and liabilities denominated in a foreign currency are recognized in the profit and loss statement in the respective period in which the fluctuation occurs.

### Estimates and judgments

The preparation of financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates

The estimates and underlying assumptions are reviewed on an ongoing basis. Changes in the accounting estimates are recognised in the period when those estimates are reviewed and in the future periods.

Key sources of estimation uncertainty are the following:

### (i) Impairment

An impairment loss is recognised whenever the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses are recognised in the income statement.

### (ii) Useful lives of fixed and intangible assets

Management estimates the useful lives of fixed and intangible assets in proportion to the expected duration of use of the asset (its expected capacity or effectiveness) based on historical experience with similar fixed assets and future plans. According to management estimates, the useful lives of certain fixed and intangible assets are the following:

Intangible assets:

Other intangible assets	5 years
Property, plant and equipment:	
Other fixed assets	3 years

#### (iii) Valuation of receivables

A number of significant risks and uncertainties are inherent to the process of monitoring financial assets and estimating impairment. These risks and uncertainties include the risk the Company's assessment of the clients' ability to meet all their liabilities will change according to changes in the clients' credit ratio and the risk that the economic situation will deteriorate beyond expected.

Receivables are valued according to the principle of prudence and recognized at net amount due less allowances for doubtful loans and trade receivables.

Doubtful debt allowances are recognized based on an individual management assessment of the recoverability of each receivable.

### (vi) Deferred tax asset

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax amounts are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

# (2) Net sales

Net sales represents revenue generated during the reporting period from the Company's basic activities – sales of services, net of value added tax and discounts.

Line of business  Telecommunication services	2011 LVL 1 182 731 1 182 731	2010 unaudited (restated) LVL 1 473 201 1 473 201
Net sales by geographic markets:	2011	2010 unaudited
	LVL 674 157	(restated) LVL 692 404
EU countries Third countries	508 574	780 797
Proceeds from oursency socialization	1 182 731	1 473 201

### (3) Cost of goods sold

Cost of goods sold represents costs incurred for generating net sales – such as costs of services recognized at acquisition cost, and costs related to purchase of services.

(7) Other operating expenses	2011 LVL	2010 unaudited (restated) LVL
Costs related to services	1 145 584	1 498 841
	1 145 584	1 498 841
(4) Selling expenses		2010
Advertisement and representation expenses	2011 LVL 17 407	unaudited LVL
Auvertusement und representation enpenses	17 407	-

# (2) Net sales

Net sales represents revenue generated during the reporting period from the Company's basic activities – sales of services, net of value added tax and discounts.

Line of business  Telecommunication services	2011 LVL 1 182 731 1 182 731	2010 unaudited (restated) LVL 1 473 201 1 473 201
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(7) Other operating expenses	2011 LVL	2010 unaudited (restated) LVL
Costs related to services	1 145 584	1 498 841
	1 145 584	1 498 841
(4) Selling expenses		2010
Advertisement and representation expenses	2011 LVL 17 407	unaudited LVL
Auvertusement und representation enpenses	17 407	-

# (5) Administrative expenses

Personnel costs Compulsory state social security contributions	2011 LVL 2 400 581 1 463	2010 unaudited LVL 2 200 532 2 226
Rent of premises Other expenses	3 803	2 591
Annual deposition	8 247	7 549
(6) Other operating income		2010
	2011	unaudited

Balance as of 31.12.2919 (ussudinari) Dalance as at 31.12.2913		2011 LVL	unaudited (restated) LVL
Profit from currency exchange fluctuations		2 701	9 462
Other income		884	43 782
Proceeds from currency translation		6	32
,		3 591	53 286
	The second secon		

In 2010 the Company recognized additional income as a result of detailed reconciliation of balances with suppliers and clients.

# (7) Other operating expenses

		2010
	2011 LVL	unaudited (restated) LVL
Expenses on currency translation	. 536	4 839
Depreciation	137	307
Amortization of intangible investments	3 348	
Doubtful debt allowance	7 326	4 479
Other expenses	2 741	426
outer expenses	14 088	9 744

# (8) Corporate income tax for the reporting year

2011 LVL	unaudited (restated) LVL
2 182	131
2 182	131
	LVL 2 182

(9) Intangible assets			
(12) Diffac receivables			Other
			intangible
			assets
			LVL
Historical cost			
31.12.2010 (unaudited)			
Additions			22 320
31.12.2011.			22 320
Accumulated depreciation	•		
31.12.2010 (unaudited)			
Depreciation			3 348
31.12.2011.			3 348
31.12.2011.			3 348
Balance as at 31.12.2010 (unaudited)			- A
Balance as at 31.12.2011	01.968		18 972
Datance as at 31.12.2011	• 922	2.053	10772
(10) Fixed assets			
			Other
			fixed assets
			LVL
Historical cost			
31.12.2010 (unaudited)			
Additions	2011 in the un		824
31.12.2011.			824
Accumulated depreciation			
31.12.2010 (unaudited)			3010
Depreciation			137
31.12.2011.			137
		_	LVI
Balance as at 31.12.2010 (unaudited)			250 753
Balance as at 31.12.2011		97.633	687
(11) Trade receivables			
(11) Trade receivables			
			2010
		2011	unaudited
		2011 LVL	(restated)
		LVL	LVL
Trade receivables, gross value		54 143	208 493
Allowance for doubtful debts		(11 805)	(4 479)
		42 338	204 014

### (12) Other receivables

•		2011 LVL	2010 unaudited LVL
Overpaid taxes		104	287
Other receivables		1 403	P PAI
Components supplementate		1 507	287

### (13) Cash

By currency:	2011		2010		
				unaudi	ited
		Currency	LVL	Currency	LVL
Current account	LVL		8	-	8
Current account	USD	61 961	33 707	41 456	22 179
Current account	EUR	*2 922	2 053	1 162	816
			35 768	_	23 003

# (14) Share capital

Share capital of the Company as at 31 December 2011 is LVL 2,000 and it is divided into 200 shares with the nominal value of LVL 10.

# (15) Retained earnings

According to Shareholders' Meeting decision losses of 2011 in the amount of LVL 4 098 will be covered with future profits.

# (16) Accounts payable to suppliers and contractors

	2011 LVL	2010 unaudited (restated) LVL
Accounts payable to suppliers and contractors	97 633	250 755
Deferred my liabilities, headings of the puriod	. 97 633	250 755

# (17) Taxes and social contributions

Type of tax	Balance unaudited (restated) 31.12.2010.	Calculated in 2011	Paid in 2011	Reclassificati on from/to other taxes In 2011	Balance at 31.12.2011
	LVL	LVL	LVL	LVL	LVL
Corporate income tax	131	2 182		515/47.2 minutes and the second	2 313
Withholding tax	-	1 171	-	-	1 171
Value added tax	(236)	(778)	815	95	(104)
Social contributions	(51)	843	(672)	(45)	75
Personal income tax	47	541	(538)	(50)	newstine.
	(109)	3 959	(395)	-	3 455
Including:			Charles and Charles		
Overpaid taxes	(287)				(104)
Tax liabilities	178				3 559

Overpaid taxes are disclosed under other receivables.

# (18) Deferred tax liabilities

Deferred tax relates to the following temporary differences:

Lampus ary seed a count as current and a constant a	20	· ·	20: unauc	dited
	LV		LV	
	assets	liabilities	assets	liabilities
Depreciation	01.00/03-0	2 912	aditors for <b>-</b> h	e gadiy of vi <del>s</del> c
Allowance for doubtful debts	11 804	not receive ac	4 478	ess from t <del>'</del> e
(Unrecognized deferred tax asset)	(11804)	-	(4478)	-
Net deferred tax liability	-	2 912	-	

ristentido imper esplorabente tisescosi residos for de verten- (25) Como enseces	2011 LVL	2010 unaudited LVL
Deferred tax liabilities, beginning of the period		
Changes in deferred tax recognized in the income statement	2 912	te contrar as as 7
Deferred tax liabilities, end of the period	2 912	nnen Asside

# (19) Other liabilities

	2011 LVL	2010 unaudited (restated) LVL
Remuneration	133	166
	133	166

### (20) Accrued liabilities

(20) Accrued habilities		
	2011	2010
	LVL	unaudited
		LVL
Accrued liabilities for non-received invoices	60 471	38 577
	60 471	38 577
To the sharehelder of SIA Farmer Group		
(21) Number of employees		
	2011	2010
		unaudited
A	MAIN MINNES CHOU	unaudited 1
Average number of employees in the reporting year	SALK DE SMES AND DE LOCALE	n nemod
(22) Personnel costs		
sul on pushes as the		A
*		2010
	2011	unaudited
Type of costs	LVL	LVL
Remuneration	2 400	2 200
Compulsory state social security contributions	581	532
nor suna esterno co <del>ssivente do sucuero</del> , un electro e el considere de la compania del compania del compania de la compania del la compania de la compania del la compania de la compania del la co	2 981	2 732

### (23) Information on remuneration to sworn auditors

Administrative expenses include a fee paid to the commercial company of sworn auditors for the audit of the financial statements. During the reporting period, the Company did not receive any other services from the auditor. Information on contingent liabilities and pledged assets

### (24) Subsequent events

No significant subsequent events have occurred since the last day of the reporting period that would materially impact the Company's financial position for the year ended 31 December 2011.

#### (25) Going concern

The financial statements have been prepared assuming that the Company will continue as a going concern. The Company has incurred losses of LVL 4 098 from operating activities in the reporting year and as at 31 December 2011 has a working capital deficiency of LVL 23 222. The Company's ability to continue as a going concern depends on the financial support from the shareholders and business development. As at the date of these financial statements, the Company has received a confirmation from the owner on the required financial support for ensuring compliance with the going concern principle. The Company has positive cash flow in the amount of LVL 35 909. Management believes that the Company will be able to continue as a going concern.



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# **Independent Auditors' Report**

# To the shareholder of SIA Flames Group

### Report on the Financial Statements

We have audited the accompanying financial statements of SIA Flames Group ("the Company"), which comprise the balance sheet as at 31 December 2011, and the profit and loss statement, statements of changes in shareholder' equity and cash flows for the ten month period then ended, and a summary of significant accounting policies and other explanatory notes, as set out on pages 5 to 20.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the *Annual Reports Law*, applicable in the Republic of Latvia and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting principles used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



### Opinion

In our opinion, the financial statements give a true and fair view of the financial position of SIA Flames Group as at 31 December 2011, and of its financial performance and its cash flows for the ten month period then ended in accordance with the *Annual Reports Law*, applicable in the Republic of Latvia.

### Other matters

The respective prior year information prior to corrections is based on the Company's financial statements for the period ended 31 December 2010, which was not audited.

# Report on Other Legal and Regulatory Requirements

In addition, our responsibility is to assess whether the accounting information included in the Management Report, as set out on page 4, the preparation of which is the responsibility of management, is consistent with the financial statements. Our work with respect to the Management Report was limited to the aforementioned scope and did not include a review of any information other than drawn from the financial statements of the Company. In our opinion, the management report is consistent with the financial statements.

KPMG Baltics SIA License No 55

Armine Movsisjana Sworn Auditor Certificate No 178 Riga, Latvia 23 October 2012

This report is an English translation of the original Latvian. In the event of discrepancies between the two reports, the Latvian version prevails.